

KEYNOTE SPEAKER

Charles Vander Kooi

Charles Vander Kooi has been involved in the construction industry for four decades, 15 years as an estimator and upper management employee of

companies, and 25 as a leading consultant and speaker. He has bid over one billion dollars in work over his career. As a private consultant, he has helped over 1,200 companies in their estimating/bidding systems and has lectured to over 200,000 people nationally and internationally.

Constantly in demand, Mr. Vander Kooi speaks at an average of 80 trade shows, conventions, and associations each year teaching his philosophy across the U.S., Canada, Latin America, England, and Australia. He consults with an average of 50 clients annually, assisting in and improving their performance. He has authored several books to the industry, created and publishes HardScape Magazine, and his seminars are available on audio as well as video.

Negotiating:

We negotiate every day in our lives, personal and professional. In this program Charles Vander Kooi draws on over 40 years in the industry to talk about how you can get to a win win situation regardless of whether you are talking to a customer, homeowner, employee, employer etc.

7 Things

After presenting to over 250,000 contractors worldwide there are a few questions after each seminar that are the same wherever he goes. Charles will discuss the seven most commonly asked questions in this program including: How do I deal with Lowballers? How do I keep in control? and How do I organize my company?

CERTIFICATION OPPORTUNITIES

ACI Flatwork Finisher/Technician Concrete Flatwork Finisher

ACI will grant certification only to those applicants who obtain a passing grade on the written examination and possess 3 years (4500 hours) of approved work experience and successfully complete the Alternative Performance Affidavit.

NC&AA will provide test and applicable forms. Recertification is necessary every five (5) years, and requires successful completion of a written examination.

Concrete Flatwork Technician

ACI will grant certification to those examinees who obtain a passing grade on the written examination. Individuals with Flatwork Technician certification can upgrade to full Flatwork Finisher & Technician status upon submittal and approval of sufficient work experience, and successful completion of the ACI performance evaluation.

Recertification is necessary every five (5) years, and requires successful completion of a written examination. The two-hour written examination is "closed book" and consists of approximately 50 multiple choice questions. The passing grade for the written examination is 70%.

SCHEDULE AT A GLANCE

January 6th

8:00 am	Keynote Speaker	Negotiating	Charles Vander Kooi
10:00 am	Live Demo	Repair and Restoration	Logan Contractor Supply
11:00 am	Breakout Session A	Basics in Quality Concrete	Kameron Williams, Lafarge
11:00 am	Breakout Session B	Sustainable Concrete	Doug O'Neil, NRMCA
1:00 pm	Breakout Session A	Concrete Parking Lots	Doug O'Neil, NRMCA
1:00 pm	Breakout Session B	Utilizing GPS Systems	Kumar Persad, Trimble
2:00 pm	Live Demo	Wall Consolidation	Wyco Tool Company
3:00 pm	Breakout Session A	Concrete Whitetopping	Bill Cook, NCPA
3:00 pm	Breakout Session B	Cold Weather Concreting	Jim Baty, CF
4:00 pm	Live Demo	Admixtures	WR Grace

January 7th

8:00 am	Keynote Speaker	7 Questions Contractors Ask	Charles Vander Kooi
10:00 am	Live Demo	Polished Concrete Floors	HTC, Inc.
11:00 am	Breakout Session A	Basics in Quality Concrete	Kameron Williams, Lafarge
11:00 am	Breakout Session B	Value Added Concrete	Todd Rose Concrete
1:00 pm	Breakout Session A	Tilt up Concrete	Jim Baty, TCA
1:00 pm	Breakout Session B	Troubleshooting Concrete	Steve Wobken, Ash Grove
2:00 pm	Live Demo	Decorative Concrete	Carroll Distributing
3:00 pm	Breakout Session A	Reinforcement of SOG	Jack Gibbons, CRSI
3:00 pm	Breakout Session B	ACI Flatwork Certification Review	Jerry Woods, IRMCA
4:00 pm	Live Demo	Placing Pervious Concrete	Jerome Montgomery, NC&AA
5:00 pm	ACI Certification	ACI Flatwork Exam	

subject to change

2 FOR THE PRICE OF 1

Attend both days for the price of 1 ticket!

Registration

- \$40 Advanced Individual Registration (Members)
- \$45 Advanced Individual Registration (Non-Members)
- \$350 Advanced Group Registration (Book of 10 Tickets)
- \$60 Regular Individual Registration (After 12-23-09)

ACI Flatwork Finisher Exam

- \$200 / person with textbook
- \$170 / person without textbook

Please complete & return registration info to:

NEBRASKA CONCRETE & AGGREGATES ASSOCIATION

6000 Cornhusker Hwy • Lincoln, NE 68507
Phone: (402)325-8414 • Fax: (402)467-2775

CREDIT CARDS ACCEPTED

Visa/Discover/MasterCard

Name: _____

Company: _____

Address: _____

City: _____ State/Zip: _____

Phone: () _____

Email: _____

- Check here to be invoiced

or Register Online: www.nebrconcagg.com

EXHIBITORS

(as of 11/26/09)

NMC	Carroll Distributing
Superior Industries	Stetson Building Products
Gana Trucking	Surface 519
Nebraska Ash	Image Companies
Logan Contractors Supply	ABS/Kearney Crete & Block
Metal Forms Corp	PNA Construction Technologies
Rose Equipment	Nox Crete Products Group
Olsson Associates	Trimble
Butterfield Color	H&C Concrete Coatings
BASF	Seiler Instrument
The Wyco Tool Company	Wacker Corporation
Reward Wall Systems	White Cap
Propex	Ash Grove Cement Company
Adhesive Technology	Simpson Strong Tie
Lafarge	ACI Nebraska
Cyclonaire Corp	NC&AA
Husqvarna Construction Products	Tilt-up Concrete Association
Interstate Powersystems	Concrete Foundation Association
Odell Concrete Pumping	FoxBlocks

HOTEL ACCOMMODATIONS

The award winning Holiday Inn Lincoln – Downtown is conveniently located in the Historic Haymarket Entertainment District. The area features a variety of restaurants and bars, coffee shops, art galleries & seasonal live entertainment.

ROOM BLOCK ENDS ON 12/23/09

Holiday Inn Lincoln – Downtown

141 North 9th Street

Lincoln, NE 68508

402-475-4011

www.holiday-inn.com/lincolnne

Sleeping Rooms \$82.00+taxes / night

NC&AA Guests will also receive the following benefits:

- Shuttle service to and from the Pershing
- Complimentary Parking
- Guests are invited to join a manager's reception Tuesday and Wednesday with complimentary drinks and appetizers



NEBRASKA CONCRETE AND AGGREGATES ASSOCIATION

IN COOPERATION WITH **ACI Nebraska Chapter** *presents*

51st Annual Quality Concrete Conference & "Expo"

January 6 - 7, 2010 8:00 am - 5:00 pm

PERSHING CENTER • 226 CENTENNIAL MALL SOUTH • LINCOLN, NE 68508

